

FOR IMMEDIATE RELEASE

Gurugram, January 21, 2020: Havells India Limited, a leading Fast Moving Electrical Goods (FMEG) Company, today announced its financial results for the third quarter and the nine-month ended December 31, 2019.

- **Commenting on the financial performance Mr. Anil Rai Gupta, Chairman and Managing Director, Havells India Limited, said,** “The slowdown in industrial products impacted Havells’ sales while the consumer segment remained stable. Contribution margins have improved marginally. There have been certain improvements in consumer demand and with low channel inventory, we expect better prospects in further quarters.”

Q3 FY20 vs. Q3 FY19 (Standalone basis)

- **Net Revenue** for Q3 FY20 was INR 2,269 crore as against INR 2,518 crore in the corresponding quarter previous year.
- **EBIDTA** for Q3 FY20 was INR 267 crore as against INR 291 crore in the corresponding quarter previous year.
- **Profit Before Tax** for Q3 FY20 was INR 231 crore as against INR 289 crore in the corresponding quarter previous year.
- **Net Profit** for Q3 FY20 was INR 200 crore as against INR 196 crore in the corresponding quarter previous year.

Business Segments (Q3 FY20 vs. Q3 FY19) (Standalone basis)

- Electrical Consumer Durables reported revenue of INR 581 crore in Q3 FY20 as against INR 579 crore in the corresponding quarter previous year.
- Switchgear business reported revenue of INR 371 crore in Q3 FY20 as against INR 393 crore in the corresponding quarter previous year.
- Cables business reported revenue of INR 712 crore in Q3 FY20 as against INR 820 crore in the corresponding quarter previous year.
- Lighting and Fixtures business reported revenue of INR 305 crore in Q3 FY20 as against INR 370 crore in the corresponding quarter previous year.
- Lloyd reported revenue of INR 300 crores in Q3 FY20 as compared to INR 357 crores in Q3 FY19.

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Consumer Care No.:
1800 103 1313, 1800 11 0303 (All Connections), 011-4166 0303 (Landline)
CIN: L31900DL1983PLC016304

9M FY20 vs. 9M FY19 (Standalone basis)

- **Net Revenue** for 9M FY20 was INR 7,212 crore as against INR 7,306 crore in the corresponding period previous year.
- **EBIDTA** for 9M FY20 was INR 777 crore as against INR 870 crore in the corresponding period previous year.
- **Profit Before Tax** for 9M FY20 was INR 700 crore as against INR 847 crore in the corresponding period previous year.
- **Net Profit** for 9M FY20 was INR 556 crore as against INR 585 crore in the corresponding period previous year.

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