Havell's Netherlands Holding B.V. Amsterdam

Annual report and accounts for the year 2013

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Havell's Netherlands Holding B.V., Amsterdam

Report of the management

M anagement herewith presents to the shareholder the annual accounts of Havell's Netherlands Holding B.V. (hereinafter "the Company") for the year 2013.

General

The Company is a private company with limited liability incorporated under the laws of The Netherlands and acts as an intermediate holding and finance company. The ultimate holding company is Havell's India Limited, India.

Overview of activities

During the year the Company entered into a loan agreement with Standard Chartered Bank for an amount of Eur 12,000,000 The Company subsequently issued a loan in the same amount to its subsidiary, Havells Netherland B.V.

Furthermore, the Company entered into a management agreement with Havells Sylvania Europe Limited regarding the financing agreement of the group.

The Company also acquired 140,000 additional shares in the capital of Havells Netherlands B.V. with a nominal value of Eur 100 each for a total amount of Eur 14,000,000.

The Company did not start up any other activity during the financial year under review.

Results

The net asset value of the Company as at 31 December 2013 amounts to EUR 83,959,850 (2012: EUR (59,221,905)). The result for the year 2012 amounts to a profit of EUR 137,944 (2012: EUR 90,068 loss).

Liquidity and capital resources

Liquidity increased slightly and shareholder's equity has increased with contribution in capital from shareholder and the profit of the year.

Liquidity and capital are considered sufficient in view of the nature of the Company's business.

Financial instruments

The Company entered into a loan contract with Standard Chartered Bank for an amount of Eur 12,000,000. The loan bears 4,048% interest per annum. The loan will be repaid after 36 months EUR 3,000,000, after 42 months EUR 4,500,000 and after 48 months (termination date) EUR 4,500,000.

Staff numbers and employment costs

The Company has no employees and hence incurred no wages, salaries or related social security charges during the reporting period, nor in the previous year.

Future outlook

Management is of the opinion that the present level of activities will be maintained during the next financial year.

Amsterdam, 27 March 2014

Mr. Anil Rai Gupta

Mr. Sushil Singhal

appointed 03/02/2014

Mr Counther Axel Reinder Warris

Mr. Armandus Martijn Lustig

appointed 03/02/2014

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Balance sheet as at 31 December 2013

(Before the proposed appropriation of the result and expressed in euros)

| | Notes | 2013 | 2012 |
|--|----------|--------------|--------------|
| | | | |
| Fi xed assets | | | |
| Financial fixed assets | | | |
| Interests in group entities | You want | 77,961,336 | 77,961,336 |
| Total fixed assets | | 77,961,336 | 77,961,336 |
| Current assets | | | |
| Debtors | | | |
| Amounts owed by group entities | 2 | 17,724,074 | 5,866,961 |
| Prepayments and accrued income | 3 | 450,962 | en e |
| Cash and equivalents | 4 | 6,229 | |
| Total current assets | | 18,181,266 | 5,866,961 |
| Current liabilities (due within one year) | | | |
| Amounts due to group entities | 5 | ** | 24,601,049 |
| Other liabilities | 6 | 182,752 | 5,343 |
| Total current liabilities | | 182,752 | 24,606,392 |
| Current assets less current liabilities | | 17,998,513 | (18,739,431) |
| Total assets less current liabilities | | 95,959,849 | 59,221,905 |
| Long term liabilities (due after one year) | | | |
| Loans | 7 | 12,000,000 | - |
| Net asset value | | 83,959,849 | 59,221,905 |
| | | | |
| Capital and reserves | 8 | | |
| Paid up and called up share capital | | 141,041,000 | 116,441,000 |
| Other reserves | | (57,219,095) | (57,129,027) |
| Unappropriated results | | 137,944 | (90,068) |
| Total Capital and reserves | | 83,959,849 | 59,221,905 |

The accompanying notes form an integral part of these financial statements.

Profit and loss account for the year 2013

| | Notes | 2013 | 2012 |
|---|--------|-----------|-----------|
| (Expressed in euros) | | | |
| Financing activities | | | |
| Interest on loans to group entities | 9 | 194,596 | 32,233 |
| Interest on loans | i O | (382,132) | 20,873 |
| Result financing activities | w | (187,536) | 53,106 |
| Other income and expenses | | | |
| Management fees | (mean) | 476,251 | |
| General and administrative expenses | 12 | (46,702) | (21,097) |
| Depreciation finance cost | 13 | (104,068) | |
| Total other income and expenses | - | 325,480 | (21,097) |
| Result before corporate income taxation | - | 137,944 | 32,009 |
| Corporate income tax | 14 | - | (122,077) |
| Result after corporate income taxation | | 137,944 | (90,068) |

The accompanying notes form an integral part of these financial statements.

Notes to the annual accounts for the year ended 31 December 2013

General

The Company was incorporated as a private company with limited liability under the laws of The Netherlands on 22 February 2007 and has its statutory seat in Amsterdam. The direct shareholder is Havell's Malta Limited, Malta, and the the ultimate holding company is Havell's India Limited, India. The principal activity of the Company is to act as a holding and finance company and its place of place of business is at Prins Bernhardplein 200, 1097 JB Amsterdam.

Basis of presentation

The accompanying accounts have been prepared in accordance with accounting principles generally accepted in The Netherlands and in conformity with provisions governing financial statements as contained in Part 9, Book 2 of the Dutch Civil Code, the most significant of which are as follows:

a. Financial fixed assets

Investments in subsidiaries are stated at last years value Due to the expected positive cashflows from the operation in the future this was seen as a "fair value" for the worth of the investment.

b. Foreign currencies

Other assets and liabilities in foreign currencies are translated into Euros at their exchange rates prevailing on the balance sheet date. Transactions in foreign currencies are translated into Euros at the exchange rate in effect at the time of the transactions. The resulting currency exchange rate differences are taken to the profit and loss account. Translation differences on long term loans that relate to the financing of participating interests are taken directly to currency translation reserves.

| The exchange rates used in the annual accounts are: | 31.12.2013 | 31.12.2012 |
|---|------------|------------|
| 1 EUR = USD (US dollar) | 1,3815 | 1.3221 |
| 1 EUR = GBP (Pound sterling) | 0.8359 | 0.8184 |

c. Assets and liabilities

All other assets and liabilities are shown at face value, unless stated otherwise in the notes.

d. Consolidation

In conformity with article 408, Book 2 of the Dutch Civil Code, the Company does not prepare consolidated annual accounts. The annual accounts of the Company and its subsidiaries are included in the consolidated accounts of the ultimate holding company, which are filed with the Chamber of Commerce in Amsterdam.

e. Recognition of income

Other income and expenses, including taxation, are recognised and reported on accrual basis.

f. Corporate income tax

Provisions for taxation have been made in accordance with Dutch corporate income tax law.

| | | | | 2013 | 2012 |
|-----------|--|--|--|-------------------------|----------------------|
| | | | | EUR | EUR |
| alanc | ce sheet | | | | |
| | nterests in group entities | Vinc | Owned | | |
| ********* | Name Navell's Netherlands B.V. | Domicile Amsterdam, The Netherlands | 100% | 77,961,336 | 77,961,33 |
| | | , | distribution of the contract o | 77,961,336 | 77,961,33 |
| D | The investments in subsidiaries abue to the increase in the investre s a "fair value" for the worth of | nent and the expected positive ca | ashflows from the op | peration in the future | this was seen |
| M | Movements in the interests in gro | oup entities have been as follows | : | | |
| Α | Balance as per 1 January Additions Disposals | | 77,961,336 - | | |
| | Balance as per 31 December | | 77,961,336 | | |
| 2 A | amounts owed by group entitie | s | | | |
| Н | lavells Netherlands B.V. | | | 12,000,000 | |
| Н | Iavells Sylvania Europe Ltd | | #00000000 | 5,724,074 17,724,074 | 5,866,96 5,866,96 |
| T | he loan to Havells Netherlands | B.V. has not been secured, has n | o maturity and is wi | thout interest. | |
| | Balance as per 1 January ncrease/(decrease) | | 12,000,000 | | |
| C | Currency exchange rate difference | es | - | | |
| D: | salance as per 31 December | | 12,000,000 | | |
| TI | he loan to Havells Sylvania Eur | ope Ltd has not been secured, ha | as no maturity and at | tracts 4.0971% interes | est per annum. |
| | alance as per 1 January | | 5,866,961 | | |
| | ncrease/(decrease) furrency exchange rate differenc | es | (142,887) | | |
| В | alance as per 31 December | | 5,724,074 | | |
| 3 Pı | repayments and accrued incor | 70 | | | |
| | repaid finance costs | iie | | 450,962 | |
| | | | *************************************** | 450,962 | |
| TI TI | he prepaid finance costs are rela he prepaid finance costs will be | ted to loan facilty received from depreciated over a time period of | Standard Chartered of 4 years. | Bank. | |
| | alance as per 1 January | | - | | |
| | ncrease/(decrease) .mortization | | 555,031 (104,068) | | |
| | alance as per 31 December | | 450,962 | | |
| | ash and Equivalents | | | | |
| | tandard Chartered Bank | | емилогоно | 6,229 | |
| | | | Management and an advantagement and advantagement advantagement and advantagement advantagement and advantagement advantagement advantagement and advantagement advantagem | System for 1 | |
| | mounts due to group entities | | | | |
| | c shareholder avells Sylvania Lighting Belgiu | m N V | | - | 24,600,000 1,049 |
| 116 | a. one opirania digning beigit | *** : Y. T . | 999-4400- | | 24,601,049 |

24,600,000 1,049 24,601,049

| 6 Other liabilities Third party payables Accrued interest accrued Management fees | 5,112 18,891 158,749 182,752 | 5,343 - - 5,343 |
|---|---------------------------------------|--------------------------|
| 7 Loans Standard Chartered Bank | 12,000,000 | |

The loan is unsecured and bears 4,048% interest per annum. The loan has a maturity date of 48 months. The loan will be repaid in three installments;

After the first 36 months E

Eur 3,000,000

After the first 42 months

Eur 4,500,000

After the first 48 months

Eur 4,500,000

Movements in the loan balance is as follows:

Balance as per 1 January Increase/(decrease) 12,000,000
Currency exchange rate differences
Balance as per 31 December 12,000,000

8 Capital and reserves

The authorised share capital of the Company amounts to EUR 200,000,000 divided into 2,000,000 shares of EUR 100 each. Issued and paid up are 1,410,410 shares of EUR 100 each.

In the annual general meeting of shareholders held on 19 December 2012 it was decided to add the balance of the unappropriated result 2011 to the other reserves.

| Dolonos as nos 01 01 2012 | Share capital | Share premium | Other reserves | Unappr.results |
|---------------------------|---------------|--|----------------|----------------|
| Balance as per 01.01.2012 | 102,641,000 | _ | (53,471,700) | (3,657,327) |
| Paid-in / (repaid) | 13,800,000 | - | - | _ |
| Transfer | | - | (3,657,327) | 3,657,327 |
| Dividend | - | - | | _ |
| Interest rate swap | - | | - | |
| Result for the period | pag | 984 | - | (90,068) |
| Balance as per 01.01.2013 | 116,441,000 | | (57,129,027) | (90,068) |
| Paid-in / (repaid) | 24,600,000 | win . | - | |
| Transfer | - | - | (90,068) | 90,068 |
| Dividend | en. | - | - | _ |
| Result for the period | - | - | ele | 137,944 |
| Balance as per 31.12.2013 | 141,041,000 | in a second seco | (57,219,095) | 137,944 |

| Havell's Netherlands Holding B.V., Amst | erdam | | |
|---|-------|--|--|

| | 2013 | 2012 |
|---|---------------------------------|---------------------------------|
| | EUR | EUR |
| Profit and loss account | | |
| 9 Interest on loans to group entities Havells Sylvania Europe Ltd | 194,596 194,596 | 32,233 32,233 |
| 10 Interest on loans Standard Chartered Bank Barclays term loan | (382,132) | 20,873 20,873 |
| 11 Management fees Havells Sylvania Europe Ltd | 476,251 476,251 | |
| 12 General and administrative expenses Bank charges Professional fees | (1,014) (45,688) (46,702) | (1,289) (19,808) (21,097) |
| 13 Depreciation finance cost Depreciation finance cost | (104,068) (104,068) | <u>-</u> |
| 14 Corporate income tax Provision for C.I.T. 2013 (2012) | | (122,077) (122,077) |

Havell's Netherlands Holding B.V., Amsterdam

Staff numbers and employment costs
The Company has no employees and hence incurred no wages, salaries or related social security charges during the reporting period, nor during the previous year.

Directors

The Company has four (2012: four) managing directors, two of which receive a remuneration. The Company has no (2012: none) supervisory directors.

Amsterdam, 27 March 2014

Mr. Anil Rai Gupta

Mr. Gunther Axel Reinder Warris appointed 03/02/2014

Mr. Sushil Singhal

Mr. Armandus Martijn Lustig appointed 03/02/2014

Havell's Netberlands Holding B.V., Amsterdam

Other information

Appropriation of results

Unappropriated results are in accordance with the Company's articles of association at the disposal of the general meeting of shareholders. Furthermore Book 2 of the Dutch Civil Code prescribes that any profit distribution may only be made to the extent that the shareholder's equity exceeds the amount of the paid and called up part of the share capital and the reserves to be maintained by the law and the articles of association of the Company.

The management proposes to the shareholder to add the result for the year to the other reserves.

Audit of annual accounts

The Company qualifies as a small entity and in conformity with article 396, Book 2 of the Dutch Civil Code, auditing of its annual accounts is not required.

Subsequent events

No events have occurred since balance sheet date, which would change the financial position of the Company and which would require adjustment of or disclosure in the annual accounts now presented.