### HAVELLS INDIA LIMITED

Regd. Off.: 904, 9th Floor, Surya Kiran Building, K G Marg, Connaught Place, New Delhi – 110 001
Corporate Off.: QRG Towers, 2D, Sector - 126, Expressway, Noida - 201 304
Tel. # 0120-3331000; Fax # 0120-3332000, Email: investors@havells.com
CIN: L31900DL1983PLC016304

# UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2017

(Rs.in Crores)

| S.N. | Particulars   |             | Quarter Ended |             | Half Yea    | ar Ended    | Year Ended |
|------|---|-------------|---------------|-------------|-------------|-------------|------------|
|      |   | 30-Sep-17   | 30-Jun-17     | 30-Sep-16   | 30-Sep-17   | 30-Sep-16   | 31-Mar-17  |
|      |   | (Unaudited) | (Unaudited)   | (Unaudited) | (Unaudited) | (Unaudited) | (Audited)  |
| 1    | Income  |             |               |             |             |             |            |
|      | Revenue from operations   | 1777.36     |               | 1559.33     |             |             |            |
|      | b) Other Income   | 28.69       | 34.80         | 32.30       |             |             | 134.28     |
|      | Total income  | 1806.05     | 2017.04       | 1591.63     | 3823.09     | 3196.12     | 6720.24    |
| 2    | Expenses  |             |               |             |             |             | i          |
|      | a) Cost of materials consumed   | 867.55      | 865.38        | 751.51      | 1732.93     |             |            |
|      | b) Purchases of traded goods  | 253.84      | 270.15        |             |             |             |            |
|      | c) Change in inventories of finished goods, traded goods and work in progress           | (96.26)     | 61.00         | (64.95)     | (35.26)     |             | (113.52)   |
|      | (A) Total material cost (a+b+c)   | 1025.13     | 1196.53       | 846.12      | 2221.66     |             | 3648.47    |
|      | d) Excise duty on sale of goods   | -           | 121.70        | 107.09      | 121.70      |             | 450.70     |
|      | e) Employee benefits expense  | 161.68      | 161.86        | 121.57      | 323.54      | 245.46      | 500.40     |
|      | f) Depreciation and amortisation expense  | 34.89       | 33.58         | 30.78       | 68.47       | 58.76       | 119.63     |
|      | g) Finance costs  | 6.72        | 3.40          | 1.90        | 10.12       | 3.52        | 12.15      |
|      | h) Advertisement and sales promotion  | 50.87       | 73.47         | 48.51       | 124.34      | 97.14       | 190.60     |
|      | i) Other expenses   | 282.77      | 256.24        | 232.65      | 539.01      | 479.81      | 971.65     |
|      | (B) Total other cost (d to i)   | 536.93      | 650.25        | 542.50      | 1187.18     | 1098.02     | 2245.13    |
|      | Total expenses (A+B)  | 1562.06     | 1846.78       | 1388.62     | 3408.84     | 2790.87     | 5893.60    |
| 3    | Profit before exceptional items and tax (1-2)   | 243.99      | 170.26        | 203.01      | 414.25      |             | 826.64     |
| 4    | Exceptional items   | -           | -             | -           | -           | -           | (57.81)    |
| 5    | Profit before tax (3+4)   | 243.99      | 170.26        | 203.01      | 414.25      | 405.25      | 768.83     |
| 6    | Income Tax Expenses   |             |               |             |             |             |            |
|      | a) Current Tax  | 53.02       | 36.12         | 59.51       | 89.14       | 122.13      | 234.48     |
|      | b) MAT Credit entitlement   | (5.14)      | (20.26)       | -           | (25.40)     | -           |            |
|      | c) Deferred Tax   | 25.09       | 33.02         | (2.29)      | 58.11       | (8.25)      | (4.69)     |
|      | Total Tax expenses  | 72.97       | 48.88         | 57.22       | 121.85      |             | 229.79     |
| 7    | Net Profit for the Period (5-6)   | 171.02      | 121.38        | 145.79      | 292.40      | 291.37      | 539.04     |
| 8    | Other Comprehensive Income/(Loss)   |             |               |             |             |             | i          |
|      | Items that will not be reclassified to profit and loss in subsequent period, net of tax | (1.86)      | (1.02)        | (2.68)      | (2.88)      | (3.62)      | (2.75)     |
|      | Other Comprehensive Income/(Loss) for the period net of tax                             | (1.86)      | (1.02)        | (2.68)      | (2.88)      | (3.62)      | (2.75)     |
| 9    | Total comprehensive income for the period, net of tax (7+8)                             | 169.16      | 120.36        | 143.11      | 289.52      | 287.75      | 536.29     |
| 10   | Paid up equity share capital (Face value of Re.1/- each)                                | 62.51       | 62.51         | 62.49       | 62.51       | 62.49       | 62.49      |
| 11   | Earnings per equity share (EPS)   |             |               |             |             |             |            |
|      | ( nominal value of Re. 1/-each) (not annualised) :                                      |             |               |             |             |             | 1          |
|      | a) Basic (Rs.)  | 2.74        | 1.94          | 2.33        | 4.68        | 4.66        | 8.63       |
|      | b) Diluted (Rs.)  | 2.74        | 1.94          |             |             |             |            |

## Note:

- 1 The above financials results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on Oct 23, 2017. The statutory auditors of the Company have conducted limited review of these financial result.
- 2 The above financials results of Havells India Limited ('the Company') have been prepared in accordance with Indian Accounting Standards (Ind-AS) 34 "Interim Financial Reporting" as prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and the Companies (Indian Accounting Standards) Rules, 2016.
- 3 During the quarter, the Company has invested Rs. 0.13 crores in wholly owned subsidiary company, namely; Havells Exim Limited.
- 4 According to the requirements of Ind AS and SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, revenue for the corrosponding previous quarters ended 30th June 2017 and 30th September 2016, for the Six months ended 30th September 2016, and year ended 31st March 2017 were reported inclusive of Excise Duty. The Government of India has implemented Goods and Service Tax ("GST") from Ist July 2017 replacing Excise Duty, Service Tax and various other indirect taxes. As per Ind AS 18, the revenue for the quarter ended 30th September 2017, is reported net of GST. Had the previously reported revenue shown net of excise duty, comparative revenue of the Company would have been as follows:

|   | Quarter Ended |           |           | Half Yea  | Year Ended |           |
|---|---------------|-----------|-----------|-----------|------------|-----------|
|   | 30-Sep-17     | 30-Jun-17 | 30-Sep-16 | 30-Sep-17 | 30-Sep-16  | 31-Mar-17 |
| Net Sales/ Revenue from Operations (Net of Excise Duty) | 1777.36       | 1860.54   | 1452.24   | 3637.90   | 2919.05    | 6135.26   |

5 On May 08, 2017, the Company acquired Consumer Durable Business of LEEL Electricals Limited. Figures for Quarter and half year ending September 30,2017 includes business of Lloyd Consumer Division, hence not comparable with previous periods to that extent.

For and on behalf of the Board Havells India Limited

Noida, October 23, 2017

(Anil Rai Gupta) Chairman and Managing Director

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SEGMENTWISE REVENUE, RESULTS, ASSETS AND LIABILITIES

FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2017

(Rs.in Crores)

| S.N. | Particulars   | Quarter Ended |              |              | Half Yea    | Year Ended   |            |
|------|---|---------------|--------------|--------------|-------------|--------------|------------|
|      |   | 30-Sep-17     | 30-Jun-17    | 30-Sep-16    | 30-Sep-17   | 30-Sep-16    | 31-Mar-17  |
|      |   | (Unaudited)   | (Unaudited)* | (Unaudited)* | (Unaudited) | (Unaudited)* | (Audited)* |
| 1    | Segment Revenue   |               |              |              |             |              |            |
|      | a) Switchgears  | 329.85        | 355.70       | 362.36       | 685.55      | 730.46       | 1467.68    |
|      | b) Cable  | 569.34        | 719.57       | 630.29       | 1288.91     | 1232.55      | 2675.6     |
|      | c) Lighting & Fixtures                                    | 286.81        | 272.10       | 249.18       | 558.91      | 490.11       | 1022.80    |
|      | d) Electrical Consumer Durables                           | 321.55        | 367.63       | 317.50       | 689.18      | 679.26       | 1419.87    |
|      | e) Lloyd Consumer   | 269.81        | 267.24       | -            | 537.05      | -            | -          |
|      | Total   | 1777.36       | 1982.24      | 1559.33      | 3759.60     | 3132.38      | 6585.96    |
|      | Less : Inter Segment Revenue                              | -             | -            | -            | -           | -            | -          |
|      | Revenue from Operations                                   | 1777.36       | 1982.24      | 1559.33      | 3759.60     | 3132.38      | 6585.96    |
| 2    | Segment Results   |               |              |              |             |              |            |
|      | (Profit(+)/ Loss(-) before Tax and finance cost from each |               |              |              |             |              |            |
|      | Segment)  |               |              |              |             |              |            |
|      | a) Switchgears  | 136.28        | 130.68       | 144.45       | 266.96      | 287.92       | 561.03     |
|      | b) Cable  | 113.32        | 85.90        | 79.27        | 199.22      | 151.21       | 325.63     |
|      | c) Lighting & Fixtures                                    | 77.48         | 76.57        | 63.13        | 154.05      | 122.37       | 265.06     |
|      | d) Electrical Consumer Durables                           | 89.39         | 81.62        | 82.05        | 171.01      | 173.32       | 349.37     |
|      | e) Lloyd Consumer   | 52.68         | 39.36        | -            | 92.04       | -            | -          |
|      | Total   | 469.15        | 414.13       | 368.90       | 883.28      | 734.82       | 1501.09    |
|      | Less : (i) Finance cost                                   | 6.72          | 3.40         | 1.90         | 10.12       | 3.52         | 12.15      |
|      | (ii) Other un-allocable expenses                          | 218,44        | 240.47       | 163.99       | 458.91      | 326.05       | 662.30     |
|      | net of un-allocable income                                | -             | -            |              |             |              |            |
|      | (iii) Exceptional items                                   | -             | -            | -            | -           | -            | 57.81      |
|      | Total Profit before tax                                   | 243.99        | 170.26       | 203.01       | 414.25      | 405.25       | 768.83     |
|      |   |               |              |              |             |              |            |
| 3    | Segment Assets  |               |              |              |             |              |            |
|      |   |               |              |              |             |              |            |
|      | a) Switchgears  | 631.62        | 664.54       | 623.73       | 631.62      | 623.73       | 624.06     |
|      | b) Cable  | 756.08        | 729.99       | 774.11       | 756.08      | 774.11       | 748.64     |
|      | c) Lighting & Fixtures                                    | 583.09        | 530.91       | 429.38       | 583.09      | 429.38       | 446.60     |
|      | d) Electrical Consumer Durables                           | 468.98        | 492.76       | 530.68       | 468.98      | 530.68       | 488.15     |
|      | e) Lloyd Consumer   | 1811.48       | 1815.15      | -            | 1,811.48    | -            | -          |
|      |   | 4251.25       | 4233.35      | 2357.90      | 4251.25     | 2357.90      | 2307.45    |
|      | f) Unallocated  | 1215.02       | 1387.72      | 1873.81      | 1215.02     | 1873.81      | 2652.54    |
|      | Total   | 5466.27       | 5621.07      | 4231.71      | 5466.27     | 4231.71      | 4959.99    |
| 4    | Segment Liabilities                                       |               |              |              |             | ·            |            |
|      | a) Switchgears  | 243.10        | 257.66       | 195.08       | 243.10      | 195.08       | 252.68     |
|      | b) Cable  | 325.50        | 374.50       | 195.81       | 325.50      | 195.81       | 254.05     |
|      | c) Lighting & Fixtures                                    | 230.87        | 192.76       | 134.03       | 230.87      | 134.03       | 212.94     |
|      | d) Electrical Consumer Durables                           | 278.02        | 267.53       | 199.80       | 278.02      | 199.80       | 275.09     |
|      | e) Llovd Consumer   | 354.33        | 504.15       |              | 354.33      |              |            |
|      | -,,   | 1431.82       | 1596.60      | 724.72       | 1431.82     | 724.72       | 994.76     |
|      | f) Unallocated  | 719.98        | 615.81       | 482.51       | 719.98      | 482.51       | 691.6      |
|      |   |               |              |              |             |              |            |
| 1    | Total   | 2151.80       | 2212.41      | 1207.23      | 2151.80     | 1207.23      | 1686.41    |

"The Company has re-organised its internal reporting effective July 01, 2017 and accordingly, lighting and fixtures project business which was earlier identified a separate reporting segment and disclosed under "Others" has been clubbed under "Lighting & Fixtures" segment. The comparative figures for earlier periods have been accordingly re-stated.

| STATEMENT OF ASSETS AND LIABILITIES |   | (Rs. In                |                      |  |
|-------------------------------------|---|------------------------|----------------------|--|
| 1                                   |   | Standalone<br>As At As |                      |  |
|                                     | Particulars   |                        | As At                |  |
|                                     |   | 30-Sep-17              | 31-Mar-17            |  |
|                                     |   | (Unaudited)            | (Audited)            |  |
| Α                                   | ASSETS  |                        |                      |  |
| 1                                   | Non-current assets                                  |                        |                      |  |
|                                     | Property, Plant and Equipment                       | 1,175.75               | 1,191.67             |  |
|                                     | Capital work in progress                            | 13.12                  | 11.91                |  |
|                                     | Investment Property                                 | 54.85                  | 55.92                |  |
|                                     | Intangible assets                                   | 1,495.61               | 18.16                |  |
|                                     | Investment in subsidiaries                          | 227.99                 | 227.41               |  |
|                                     | Financial assets                                    |                        |                      |  |
|                                     | i) Investments                                      | _                      | 161.66               |  |
|                                     | ii) Other financial assets                          | 15.13                  | 13.55                |  |
|                                     | Other non-current assets                            | 88.53                  | 88.59                |  |
|                                     | Cities from current assets                          | 3,070.98               | 1,768.87             |  |
| ,                                   | Current assets                                      | 0,010.30               | 1,700.07             |  |
| _                                   | Inventories   | 1,333.81               | 928.43               |  |
|                                     | Financial Assets                                    | 1,333.01               | 320.43               |  |
|                                     | i) Trade receivables                                | 310.22                 | 228.50               |  |
|                                     |   | 361.58                 | 554.96               |  |
|                                     | ii) Cash and cash equivalent                        | 235.44                 | 1.382.57             |  |
|                                     | iii) Other bank balances iv) Other financial assets | 235.44<br>8.32         | 1,382.57             |  |
|                                     |   |                        |                      |  |
|                                     | Other current assets                                | 128.97                 | 74.37                |  |
|                                     |   | 2,378.34               | 3,174.85             |  |
| ١.                                  | Assets classified as held for sale                  | 40.05                  | 40.07                |  |
| 3                                   | Assets classified as neid for sale                  | 16.95                  | 16.27                |  |
|                                     | Total Assets  | 5,466.27               | 4,959.99             |  |
|                                     |   |                        |                      |  |
| В                                   | EQUITY AND LIABILITIES                              |                        |                      |  |
|                                     | Equity  |                        |                      |  |
| Ι'                                  | Equity Share Capital                                | 62.51                  | 62.49                |  |
|                                     | Eduty State Cabital<br>Other Equity                 | 3,251.96               | 3,211.09             |  |
|                                     | Other Equity  | 3,231.90               | 3,273,58             |  |
| ٠,                                  | Liabilities   | 3,314.47               | 3,273.30             |  |
|                                     |   |                        |                      |  |
|                                     | Non-current liabilities                             |                        |                      |  |
|                                     | Financial Liabilities                               |                        |                      |  |
|                                     | Other financial liabilities                         | 5.38                   | 2.93                 |  |
|                                     | Provisions  | 18.73                  | 9.08                 |  |
|                                     | Deferred tax liabilities (Net)                      | 146.47                 | 113.76               |  |
|                                     | Other non-current liabilities                       | -                      | 1.64                 |  |
|                                     |   | 170.58                 | 127.41               |  |
| l                                   | Current liabilities                                 |                        |                      |  |
| l                                   | Financial Liabilities                               |                        |                      |  |
|                                     | i) Borrowings                                       | 296.19                 | 198.05               |  |
|                                     | ii) Trade payables                                  | 1,018.33               | 629.56               |  |
|                                     | iii) Other financial liabilities                    | 403.24                 | 444.29               |  |
|                                     | Other Current liabilities                           | 101.56                 | 110.53               |  |
|                                     | Provisions  | 134.60                 | 110.19               |  |
|                                     | Current Tax Liabilities (Net)                       | 27.30                  | 66.38                |  |
|                                     | Current Las Liabilities (1961)                      |                        |                      |  |
| ı                                   | Total Equity and Liabilities                        | 1,981.22<br>5.466.27   | 1,559.00<br>4.959.99 |  |
|                                     |   |                        |                      |  |