Havells India Limited

Q3 2010-11 {DECEMBER 31, 2010} {Un-Audited Financial Results}

We recommend that readers refer to the Havells India financials to get a better appreciation of the business performance. A copy of the latest quarterly/ yearly Financial Results of Havells India Limited are available on Havells website – http://www.havells.com. The stand alone results are Limited Reviewed by the Auditors of the Company and adopted by the Board of Directors in their meeting held on January 28, 2011.

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Key Highlights

Q3 2010-11 RESULTS HIGHLIGHTS

- The business demonstrated strong performance in the third quarter both in India and Sylvania.
- Havells India continued strong performance in domestic business.
- Sylvania demonstrated better margins on sequential basis.

	Q3 FY10	Q3 FY11	Change %
Havells India			
Revenue	Rs. 591 cr.	Rs. 722 cr.	23%
Operating Profit (EBIDTA)	Rs. 79 cr.	Rs. 85 cr.	8%
Profit before tax	Rs. 73 cr.	Rs. 79 cr.	8%
Sylvania Global			
Revenue	Euro 115 mn	Euro 125 mn	9%
Operating Profit (EBIDTA)	Euro (7.2)mn	Euro 4.2 mn	
Profit before tax	Euro (34) mn	Euro 0.4 mn	
<u>Consolidated</u>			
Revenue	Rs.1,400 cr.	Rs. 1,497 cr.	8%*
Operating Profit (EBIDTA)	Rs. 35 cr.	Rs. 115 cr.	228%
Profit before tax	Rs. (157) cr.	Rs. 85 cr.	

^{*15%} comparable growth, net of Euro currency fluctuations

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SECTION 1. HAVELLS INDIA (STANDALONE)

A. Q3 2010-11 RESULTS ANALYSIS

The business demonstrated strong performance in the current quarter primarily driven by growth in domestic business.

Table 1.1: P&L Summary (Havells India stand alone)

	Q3	Q3	Change	Q2	Res
in crores of rupees	FY10	FY11	(%)	FY11	
	1 1 10		(70)		•
Net Revenue	590.8	722.1	23%	690.2	
Domestic	538.3	685.6	27%	652.4	
Export	52.5	36.5		37.8	
EBIDTA	79.5	85.6	8%	77.3	
as a % of NR	13.5%	11.9%		11.2%	
Depreciation	5.8	7.5		7.2	
Interest	1.3	5.2		1.3	•
Add: Other	0.0			7.0	
Income	0.6	5.9		7.3	•
Profit before					
tax	73.0	78.8	8%	76.1	
as a % of NR	12.4%	10.9%	070	10.9%	•
Tax	14.1	17.7		17.5	
Net Profit	58.9	61.1	4%	58.6	
as a % of NR	9.9%	8.4%		8.5%	

Results summary

- 27% growth in Net Revenue in domestic business. Export drop mainly due to closure of OEM contract with UK based company. Havells is now planning to launch switchgears in the international market.
- Impressive beginning in Water Storage Heater, launched in September 2010. Registered net revenue of Rs. 16.4 crores in the reported quarter.
- Operating profit margins improving on sequential basis and base effect of FY10.
- Interest cost increased due to higher fund utilization.
- Tax increases due to increase in the Minimum Alternate Tax (MAT).

Table 1.2: Segment wise Revenue analysis (Havells standalone)

In crores of rupees	Q3	Q3	Change	Q2
	FY10	FY11	(%)	FY11
Switchgears	169.0	184.3	9%	184.3
Cable & Wires	248.5	310.2	25%	291.0
				_
Lighting &				
Fixtures	93.7	119.0	27%	111.0
Electrical Cons.				
Durables	70.2	108.6	55%	103.6
Others	9.4			0.3
Total	590.8	722.1	23%	690.2

Net Revenue by segment

- Switchgears Growth of 20% in domestic market with Rs.158.7 crores net revenue in Q3FY11 as compared to Rs.132.2 crores in Q3FY10.
- Growth in Wire & Cable division is mainly driven by price increase necessitated by increased material cost.
- Electrical Consumer Durables further strengthen with the successful launch of new product. Fan segment on stand-alone basis grew by 32%.

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Table 1.3: P&L Summary (Havells India stand alone)

in crores of rupees	9M FY10	9M FY11	Change (%)
Net Revenue	1,773.4	2,129.4	20%
Domestic	1,611.8	2,001.4	24%
Export	161.6	128.0	
EDIDT.	222.4	242.2	
EBIDTA	226.4	242.6	7%
as a % of NR	12.7%	11.4%	
Depreciation	16.7	21.5	
Interest	4.8	10.3	
interest	4.0	10.5	
Add: Other			
Income	6.5	13.8	
Profit before	011.4	224.0	60/
tax	211.4	224.6	6%
as a % of NR	11.9%	10.5% 51.6	
Tax Net Profit	49.0 162.4	51.6 173.0	7%
as a % of NR	9.1%	8.1%	1 /0

Table 1.4: Segment wise Revenue analysis (Havells standalone)

In crores of rupees	9M	9M	Change
in crores or rupees	FY10	FY11	(%)
Switchgears	515.2	562.7	9%
Cable & Wires	733.6	892.2	22%
Lighting &			
Fixtures	259.1	334.6	29%
Electrical Cons.	0.40.0		4407
Durables	240.3	338.2	41%
Others	25.2	1.7	
·			
Total	1,773.4	2,129.4	20%

Net Revenue by segment

- Switchgears Domestic sales grew by 20%.
- Strong growth momentum builds up in Electrical Consumer Durables division with the continued growth in Fans and successful launch of Water Storage Heater which registered Rs. 20.1 crores revenue in just first four months.

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Table 1.5: Segment wise contribution margin analysis (Havells standalone)

	9MF	Y10	9MFY1	1
	Contribution	Contribution	Contribution	Contribution
in crores of rupees	Margins	Margins %	Margins	Margins %
Switchgears	190.3	36.9%	202.2	35.9%
Cable & Wire	69.6	9.5%	73.7	8.3%
Lighting & Fixture	51.2	19.7%	59.4	17.7%
Electrical Cons. Durables (Fans)	68.0	28.3%	88.2	26.1%
Others	5.1		0.6	
Total	384.2	21.7%	424.1	19.9%

Contribution margins are derived after deducting material cost, manufacturing variables and direct selling variables from the net revenue.

Contribution by Segment

Continued margins stabilized in the current period, base effect of last year FY10.

Table 1.6: Cashflow analysis (Havells standalone)

in crores of rupees	FY10	9MFY11	Cash Flow - Highlights
Cash Flow from Operating			
Activities	205.2	196.0	 Operating cash flows improved.
Less: Cash used in			2 2 3 2 2 2 2
Investing activities	(309.4)	(273.6)	 Cash used in investment activities include
Less: Cash flow from			capital expenditure of Rs. 107.2 crores and
financing activities	16.5	33.3	investment in Sylvania of Rs. 184.1 crores
Net increase/ (decrease) in			including part repayment of recourse loan.
cash and cash equivalents	(87.8)	(44.3)	moraum g pant ropaymont or rootanee roam
Opening Cash	155.4	67.7	
, -			
Closing Cash	67.7	23.4	
_			

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Table 1.7: Financial Ratios (Havells standalone)

Financial Ratios	9M FY10	9M FY11
Profitability	40.70/	44.40/
OPM (%) {EBIDTA/ NR}	12.7%	11.4%
PAT % {PAT/ NR}	9.1%	8.1%
ROCE % {EBITDA/ ACE}	27.1%	23.1%
RONW % {PAT/ ANW}	21.3%	18.8%
Liquidity Ratio		
Current Ratio (CA/(CL+WCL))	1.3	0.9
Debtors days {Debtors/TR}	10	8
Inventory days	75	82
{Inventories/COGS}		
Creditors days {TC/COGS}	73	65
Leverage Ratio		
Debt/Total Equity	0.1	0.1

SECTION 2. STANDARD ELECTRICALS (STANDALONE)

Havells has acquired the electrical business of Standard Electricals Limited, a company under the same management and all the assets and liabilities have been transferred w.e.f 01 April 2009.

Table 2.1: P&L Summary (Standard stand alone)

in crores of rupees	9M FY10	9M FY11	Change (%)
Net Revenue	69.9	74.1	6%
EBIDTA	12.1	14.2	17%
as a % of revenue	17.3%	19.2%	
Depreciation	1.0	8.0	
Interest	1.2	0.2	
Add: Other Income	8.0	0.3	
Profit before tax	10.7	13.5	
Tax	-	0.1	
Net Profit	10.7	13.4	25%
as a % of revenue	15.3%	18.1%	

Results Summary

 Standard registered 6% growth in revenue and 17% growth in operating profit margins.

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SECTION 3. SYLVANIA (STANDALONE)

The International business represented through Sylvania delivers improved performance during the period under review on both topline and profitability. The emerging market division with the major presence in Latin America and increasing presence in Asia have been performing strongly.

Table 3.1: P&L Summary (Sylvania stand alone)

crores of Rupees	S		In Euro millions			
	Q3 FY10	Q3 FY11		Q3 FY10	Q3 FY11	Normalise Q3* FY11
Revenue	794.8	763.6	Revenue	€115.2	€125.3	€125.3
EBIDTA	(49.3)	25.7	EBIDTA	€(7.2)	€4.2	€6.6*
as a % of revenue		3.4%	as a % of revenue		3.4%	5.3%
Depreciation	14.4	12.5	Depreciation	€2.1	€2.0	€2.0
Interest Add: Other	5.6	16.3	Interest Add: Other	€0.8	€2.7	€2.7
Income Less: Exceptional	8.4	12.4	Income Less:Exceptional	€1.2	€2.0	€(0.4)*
items	173.4	6.6	items	€25.1	€1.1	€1.1
Profit before tax	(234.3)	2.7	Profit before tax	€ (34.0)	€0.4	€0.4
Tax	2.6	4.5	Tax	€ 0.3	€0.7	€0.7
Net Profit	(236.9)	(1.8)	Net Profit	€ (34.3)	€(0.3)	€(0.3)

Sylvania results include the financials of all the overseas wholly owned subsidiaries of Havells India Limited before intercompany eliminations

Results Summary

- Sylvania delivers improved performance during the period under review. The operating profit (EBIDTA)
 margins has improved to 5.3% due to higher sales and benefits occurring out of better efficiency build in
 through restructuring and operational efficiencies.
- The Revenue in Euro terms had grown by 9% in the quarter under review (6% net of currency ie Euro vs US\$). Due to Euro decline by 12% during the comparable period, figures in INR is showing different trend.
- During the Q3FY10, interest cost includes reversal of earlier interest provision in Brazil for Euro 2.8 mn without which interest cost would be Euro 3.6 mn.
- Exceptional cost during Q3FY11 includes impairment of assets. During Q3FY10, exceptional cost includes restructuring costs, impairment of assets and other costs.

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^{*} Normalised EBIDTA excludes tax payment made in Brazil for previous years for Euro 2.4 mn and treated as other income/ expenditure.

Table 3.2: Region wise Revenue Analysis (Sylvania)

in Euro millions	Q3 FY10	Q3 FY11	Change (%)	Q2 FY11
Net Revenue *				
Europe	€74.53	€ 74.10		€ 65.59
Latin America & US	€27.53	€ 35.60	30%	€ 37.56
Asia	€02.88	€ 04.62	60%	€ 05.88
Other/ Elimination	€ 1.53	€ 1.59		€ 0.58
Total	€106.47	€ 115.91	9%	€ 109.61
LATAM & US-Net Revenue in US\$	\$ 40.50	\$ 47.82	18%	\$ 49.26

^{*}The Net Revenue in Euro shown above is after deducting discounts/ allowances from revenue

Commentary on topline performance:

• December being a lean month worldwide, Sylvania posted a strong quarter with strong growth in emerging economies and stable performance in developed economies.

Table 3.3: P&L Summary (Sylvania stand alone)

	Indian	GAAP	
In Euro millions	9M FY10	9M FY11	%
Revenue	€327.6	€354.9	8%
EBIDTA	€ (5.9)	€15.7	
as a % of revenue		4.4%	
Depreciation Interest Add: Other	€6.8 €7.3	€6.2 €8.0	
Income	€1.3	€3.4	
Less;Exceptiona I items Profit before tax Tax	€ 37.5 € (56.2) € (0.3)	€1.1 €3.8 €2.9	
Net Profit	€ (55.9)	€0.9	

Results Summary

 The first nine months of the year registered profit at the net level. Restructuring and other operational efficiencies now reaping benefits in terms of better margins.

Table 3.4: Emerging markets performance

Financial result highlights - Latin America incl US and Asia (IFRS)

in millions of Euro	9M FY10	%	9M FY11	%	Change (%)			
Net Revenue	€85.77		€121.80		nominal 42%	Comparable 27%		
Operating profit (EBIDTA before restructuring)	€7.69	8.9%	€11.21	9.2%				

Sylvania demonstrates strong performance in emerging markets with high operating margins. With the increased focus in Latin America and Asia, Sylvania will be launched in new geographies wherein it had a strong brand recall.

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Table 3.5: Developed markets performance – Europe region

Europe results highlights (IFRS)

in millions of Euro	9M FY10	%	9M FY11	%	Change (%)
Net Revenue	€208.22		€204.64		(2%)
Operating profit (EBIDTA before restructuring)	€(6.40)		€8.29	4.1%	

Sylvania demonstrates stable performance in Europe with the completion of restructuring plans. Profitability is the key focus area to counter flat growth in mature economies, mainly led by price increase, portfolio rationalization and cost cutting.

Table 3.6: Total Net Debt (Sylvania)

in millions of Euro	31 March 2010	31 Dec 2010
With recourse to Havells	5a. 511 2 010	0. 200 2010
India Ltd Acquisition debt	€16.67	€10.00
Other debtWithout recourse to		
Havells India Ltd.	€141.00	€150.06
3. Less: Cash	€12.58	€12.57
Total Net debt	€145.09	€147.49

Table 3.7: Havells financial exposure to Sylvania

	As at 31	As at 31
	March	Dec 10
in millions of Euro	2010	
Equity invested by Havells in Sylvania at the time of investment (2007-08)	€50	€50
2. Sylvania debt with recourse to Havells		
- recourse debt repaid	€13	€20
- recourse debt to be repaid over 2011-2012	€17	€10
- Estimated interest paid/ payable on recourse debt	€10	€10
- additional working capital debt guaranteed by Havells	€14	€5
Total initial exposure (1+2)	€104	€95
3. Additional equity invested	€12	€35
Total Exposure of Havells India into Sylvania	€116	€130

Euro 23 mn has been invested as fresh equity in Sylvania to improve the net worth of Sylvania, which was eroded in the recent past due to heavy restructuring expenses and other exceptional cost

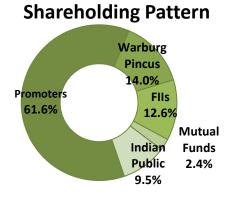
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Section 4. Shareholding related information

Bonus shares to shareholders

Havells continued with its philosophy of enhancing the shareholders value. In accordance with the recommendation of the Board of Directors of the company, the shareholders in the Annual General Meeting held on 29 September 2010 approved the issue of bonus shares in the ratio of 1:1. The bonus shares have been allotted on 12 October 2010 and credited in the respective demat account of all the eligible beneficiaries on 15 October 2010.

Table 4.1: Shareholding Pattern



Shareholding pattern

The promoters holding is 61.6% with Warburg Pincus as the main investor holds 14.0%.

4.2: Stock Price Performance

The graph below depicts the Havells performance on the NSE since April 05 to December 10 and volume in Rs. million at NSE.



DISCLOSURE OF INFORMATION, COMMUNICATION WITH INVESTORS / ANALYSTS / FINANCIAL COMMUNITY

Havells will be issuing a fresh information Update, like the one you are reading now; on the day it declares its Quarterly/ Half Yearly Financial Results. Some forward looking statements on projections, estimates, expectations, outlook etc. are included in such updates to help investors / analysts get a better comprehension of the Company's prospects and make informed investment decisions. Actual results may, however, differ materially from those stated on account of factors such as changes in government regulations, tax regimes, economic developments within India and the countries within which the Company conducts its business, exchange rate and interest rate movements, impact of competing products and their pricing, product demand and supply constraints. The information contained in such updates is made public and does not therefore constitute unpublished price sensitive information under the SEBI (Prohibition of Insider Trading) Regulations, 1992. For further information / clarification, you may contact Mr. Sushil Singhal, AGM (Investor Relations) at Havells India Limited, QRG Towers, 2D Sector 126, Expressway, Noida UP (India), Tel: +91-120-4771000 Fax no.: +91-120-4772000; E-mail: ir@havells.com.

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UN-AUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED DECEMBER 31, 2010

HAVELLS INDIA LIMITED

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SEGMENTWISE REVENUE, RESULTS AND CAPITAL EMPLOYED

	FOR THE QUARTER ENDED	SEGMENTWISE I	REVENUE, RES	ULTS AND CA	PITAL EMPI	L EMPLOYED (Rs.in crores)							
S.N.	Particulars	Quarter I	Ended	Year to	o Date	Year Ended	S.	N. Particulars	Quarter	Ended	Year	Year Ended	
		31-Dec-10 (Unaud			31-Dec-09 idited)	31-Mar-10 (Audited)	ı	1 Net Segment Revenue	31-Dec-10 (Unau			31-Dec-09 udited)	31-Mar-10 (Audited)
1	a) Net Sales/Income from Operations	722.14	590.81	2129.40	1773.38	2473.52		a) Switchgears	184.29	169.01	562.71		
	b) Other Operating Income	5.73	0.52	12.64	5.80	13.64		b) Cable and Wires	310.19		892.24		
2	Total Income	727.87	591.33	2142.04	1779.18	2487.16		c) Lighting & Fixtures d) Electrical Consumer Durables	119.03 108.63		334.60 338.19		
	Expenditure a. (Increase)/Decrease in Stock in trade & WIP	(13.08)	(21.42)	(84.75)	(75.24)	(75.99)		e) Others	0.00		1.66		
	b. Consumption of raw materials	374.37	314.59	1152.04	935.88	1307.74		Total	722.14		2129.40	1773.38	2473.52
	c. Purchase of Traded Goods	74.26	45.84	202.22	143.12	189.23		Less : Inter Segment Revenue	-	-	-	-	-
	d. Employees Cost	25.29	18.83	72.48	55.32	75.58		Sales/ Income from Operations	722.14	590.81	2129.40	1773.38	2473.52
	e. Depreciation	7.52	5.85	21.53	16.76	23.27		2 Segment Results					
	f. Other expenditure	175.66	153.43	544.76	487.91	671.48		(Profit(+)/ Loss(-) before Tax and Interest from each Segment)					
	g. Total	644.02	517.12	1908.28	1563.75	2191.31		a) Switchgears	65.11	64.03	202.03	190.29	261.13
3	Profit from Operations before other Income, Interest &		317.12					a) Owicingears	03.11	04.03	202.03	130.23	201.13
	Exceptional Items (1-2)	83.85	74.21	233.76	215.43	295.85		b) Cable and Wires	26.71	21.25	73.79	69.64	88.76
	Other Income	0.14	0.07	0.37	0.71	0.89		c) Lighting & Fixtures	23.91	20.04	59.41	51.15	70.54
5	Profit before Interest & Exceptional Items (3+4)	83.99	74.28	234.13 10.29	216.14	296.74		d) Electrical Consumer Durables	27.73 0.00	22.07	88.21	67.98	101.94 6.75
6 7	Interest Profit after Interest but before Exceptional Items (5-6)	5.20 78.79	1.26 73.02	223.84	4.79 211.35	6.43 290.31		e) Others Total	143.46	2.31 129.70	0.61	5.13 384.19	529.12
	Add: Exceptional Items	76.79	-	- 223.04	- 211.33	290.31		Less : (i) Interest	143.46 5.20	129.70	424.05 10.29	384.19 4.79	529.12 6.43
9	Profit (+)/ Loss(-) from Ordinary Activities before tax (7-8)	78.79	73.02	223.84	211.35	290.31		(ii) Other un-allocable expenses	59.47	55.42	189.92	168.05	232.38
10	Tax Expenses	70.73	73.02	223.04	211.55	230.51		net of un-allocable income	59.47	55.42	109.92	100.05	232.36
	-Income Tax/ Fringe Benefit Tax	15.22	12.37	44.62	36.74	49.75		not of an anocable meeting					
	-Deferred Tax	2.44	1.71	6.89	12.18	12.35							
	-Wealth Tax	0.01	0.01	0.04	0.04	0.05		Total Profit before Tax	78.79	73.02	223.84	211.35	290.31
11	Total tax expenses Net Profit (+)/ Loss(-) from Ordinary Activities after tax (9-	17.67	14.09	51.55	48.96	62.15							
	() ()	61.12	58.93	172.29	162.39	228.16		3 Capital Employed					
12	Add: Extraordinary Income (net of tax expenses)	-	-	0.72	-	-		(Segment Assets - Segment Liabilities)					
13	Net Profit (+)/ Loss(-) for the Year (11+12)	61.12	58.93	173.01	162.39	228.16		a) Switchgears	313.34				
14	Paid up Equity Share Capital (Face value of Rs.5/- each)	62.39	31.19	62.39	31.19	31.19		b) Cable and Wires	205.08	180.94	205.08	180.94	223.57
15	Reserves excluding revaluation reserves as per balance sheet of previous year	_	_	_	_	1,104.00		c) Lighting & Fixtures	182.63	139.00	182.63	139.00	151.04
16	Earning Per Share (EPS) in Rupees adjusted					1,104.00		d) Electrical Consumer Durables	101.19	60.77	101.19		73.78
	Basic and Diluted EPS before Extraordinary items for the							a) Electrical Consumer Burables	101110	00	101110		
	period, for the year to date and for the previous year (not to	4.90	4.72	13.81	13.02	18.29							
	be annualized) b) Basic and Diluted EPS after Extraordinary items for the						⊩	e) Others unallocable Total	714.75 1516.99	573.65 1205.95	714.75 1516.99		567.96 1278.02
	period, for the year to date and for the previous year (not to	4.90	4.72	13.87	13.02	18.29		Total	1510.55	1205.95	1310.99	1203.90	1270.02
	be annualized)		2	.0.0.	10.02	10.20							
17	Public Shareholding							Notes:					
	- Number of Shares	47961960	23980980	47961960	23980980	23980980		1 The Auditors, in their report have mention					
	- Percentage of shareholding	38.44	39.86	38.44	39.86	39.86		Rs.715.42 crores in foreign subsidiary co					
10	Promoters and Promoter Group Shareholding							companies. The Auditors have relied upon t is temporary in nature and thus does not red			at diminution i	n value of the s	aid investments
10	Fromoters and Fromoter Group Snareholding							2 The Company has issued bonus shares in the			capitalisation of	of Securities pre	emium account
								and out of General reserve. Accordingly, Ea					
	a) Pledged/Encumbered							bonus issue.					
	No. 1 control of the							3 Information on investor's correspondence fo	r the quarter (in no	os.): opening bala	alance Nil, Nev	v 182, Disposa	182, Closing
	- Number of shares	NIL	NIL	NIL	NIL	NIL		Balance Nil. 4 The figures for the previous year/ period have	o boon rooms and	Lond adjusted wh		a d	
	- Percentage of shares (as a % of the total	N.A.	N.A.	N.A.	N.A.	N.A.		, , ,	0 .	•			
	shareholding of promoter and promoter group)							5 The above results for the quarter ended on a record by the Board of Directors at its meeti					
	- Percentage of shares (as a % of the total	N.A.	N.A.	N.A.	N.A.	N.A.		Statutory Auditors of the Company.	ng nelu on zoth Ja	iliualy, ZUII. INE	sse results fial	e peen iiinited	reviewed by the
	share capital of the company)							ciatatory rigations of the company.					
	b) Non - encumbered - Number of shares	76812852	36187426	76812852	36187426	36187426							
l	- Percentage of shares (as a % of the total	7 30 12032	33107420	10012002	00/0/420	33107420						For & on bel	nalf of the Board
	shareholding of the promoter and promoter												ells India Limited
	group)	100.00	100.00	100.00	100.00	100.00							
	- Percentage of shares (as a % of the total												
	share capital of the company)	61.56	60.14	61.56	60.14	60.14							
													Qimat Rai Gupta
								NOIDA, January 28, 2011				Chairman & Ma	anaging Directo

HAVELLS INDIA LIMITED

Regd. Off.: 1/7, Ram Kishore Road, Civil Lines, Delhi - 110 054

Corporate Off.: QRG Towers, 2D, Sector - 126, Expressway, Noida - 201 304

Tel. # 0120-4771000; Fax # 0120-4772000, Email: investors@havells.com

ADDITIONAL FINANCIAL INFORMATION

FOR THE PERIOD ENDED DECEMBER 31, 2010

(Rs.in crores)

Particulars	Qtr Ende	d (Consol	idated) 31-l	Dec-10			Qtr Ended (Consolidated) 31 Dec-09						Period Ended (Consolidated) 31 Dec-10					Consolidate	Year Ended (Consolidated) 31-Mar-10						
				Others/El					Others/Eli		Others/Eli					Others/E		1			Others/EI				
	Havells	Sylvania	Standard	imination	Total	Havells	Sylvania	Standard	mination	Total	Havells	Sylvania	Standard	mination	Total	Havells	Sylvania	Standard	liminatio	Total	Havells	Sylvania	Standard	imination	I otal
			Unaudited)					(Unaudited)			_		(Unaudited)			_	(1	Jnaudited)					(Audited)		
Net Revenue	722.14	763.58	24.84	13.89	1496.67	590.81	794.84	20.35	6.23	1399.77	2129.40	2118.52	74.13	52.63	4269.42	1773.38	2233.98	69.95	50.69	4026.62	2473.52	2939.34	94.02	75.35	5431.53
Earnings before interest, depreciation, tax and amor	85.64	25.67	4.60	0.34	115.57	79.54	-49.32	5.04	-0.24	35.50	242.65	93.93	14.22	0.55	350.25	226.39	-40.24	12.10	0.16	198.09	305.48	-6.60	14.82	2.29	311.41
Less:	00.04	20.01	4.00	0.04	110.07	7 3.54	43.02	0.04	0.24	55.50	242.00	30.30	17.22	0.00	000.20	220.00	40.24	12.10	0.10	100.00	303.40	0.00	14.02	2.20	311.41
Depreciation	7.52	12.49	0.28	0.00	20.29	5.85	14.45	0.35	0.00	20.65	21.53	37.28	0.82		59.63	16.76	46.13	0.99		63.88	23.27	59.27	1.15		83.69
Interest	5.20	16.29	0.04	0.00	21.53	1.26	5.65	1.05	0.00	7.96	10.29	48.26	0.19		58.74	4.79	49.92	1.24		55.95	6.43	80.29	0.39		87.11
Exceptional Items	-	(6.60)	0.00	0.00	-6.60		(173.44)		0.00	(173.44)	-	(6.60)	-	-	(6.60)		(255.70)			-255.70	-	-	-		-
Add: Other Income	5.87	12.36	0.18	0.21	18.20	0.59	8.56	0.81	0.00	9.96	13.01	20.81	0.25	0.86	33.21	6.51	9.04	0.76	0.00	16.31	14.53	6.66	0.98	0.00	22.17
Profit (+)/ Loss(-) from Ordinary Activities before	78,79	2.65	4.46	0.55	85,35	73.02	(234.30)	4.45	(0.24)	(156.59)	223.84	22.60	13.46	1.41	258.49	211.35	(382.95)	10.63	0.16	(161,13)	290.31	(139.50)	14.26	2,29	162.78
Less: Total tax expenses	17.67	4.52	-0.32	0.00	21.87	14.09	2.56	-0.22	0.00	16.43	51.55	17.33	0.07	0.00	68.95	48.96	-2.10	-0.25	0.00	30.18	62.15	31.09	-0.06	0.00	93.18
Net Profit (+)/ Loss(-) from Ordinary Activities after	61.12	(1.87)	4.78	0.55	63.48	58.93	(236.86)	4.67	(0.24)	(173.02)	172.29	5.27	13.39	1.41	189.54	162.39	(380.85)	10.88	0.16	(191.31)	228.16	(170.59)	14.32	2.29	69.60
Add: Extraordinary Income (net of tax expenses)	-	-	-	-	-	-	-	-	-	-	0.72	-	-		0.72	-	-	-		-					-
Net Profit (+)/ Loss(-) for the Year	61.12	(1.87)	4.78	0.55	63.48	58.93	(236.86)	4.67	(0.24)	(173.02)	173.01	5.27	13.39	1.41	190.26	162.39	(380.85)	10.88	0.16	(191.31)	228.16	(170.63)	14.32	2.29	69.56